



## THE ENTREPRENEURIAL EDGE SYSTEM™

### SUCCESS CIRCLE

# MOMENTUM, RELATIONSHIPS AND RECIPROCITY

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Before you attend your next networking event, start thinking like a successful business owner. When I have chatted with successful entrepreneurs who earned in the millions, they share stories about their relationships they have with other successful people.

What relationships do you have?

Would you like more meaningful relationships in your network?

How can you start creating those relationships?

Here's the simple way to build long-term, relationships with entrepreneurs.

1. Find an entrepreneur who has just come out with a new product.
2. Buy the product and then send her or him note on how much you liked the product, how the product helped you, and the results you received from the product.
3. Endorse the product to others you meet. Be one of those networking partners who is always talking about great products or services. Offer to place a link to their website on your website!

It is a simple process, it works, and it starts generating positive energy and momentum.

Today, pick up a new product or service from someone you networked with, especially if they're just starting out. You will make an impact that this new entrepreneur will remember.

That successful entrepreneur may be just the kind of person you want in your long-term network! While you are at it, use their products and services and put a recommendation on their networking page, like [www.selfgrowth.com](http://www.selfgrowth.com), or their website. Sometimes they might even want to link back to your blog or put a link from their website to yours!

Do good work and support others who do the same. Positive things will happen and you begin to see momentum, reciprocity, and relationships at work.

**Author's Bio**

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